

WIRE DRAWING LUBRICANTS NEWSLETTER

TECHNICAL INFORMATION AND NEWS FROM CONDAT



MARCH 2008



EDITORIAL

Dear customer,

The 20th of July 2007 will be remembered by Wire Drawing Business Unit members as a key date in Condat history. The acquisition of Henkel wire drawing business has shown our determination to continue leading this lubricants segment for future decades. Combination of both range, VICAFIL® & STEELSKIN® enable us to offer the most extensive product range available in the market and covering all the wire drawing applications whatever the wire concerned.

Patrick Richaud
Wire Drawing Business Unit Manager

SHOW

DÜSSELDORF

As worldwide leader in Wire Industry, CONDAT will display its newest lubricants developments that comply with the most recent **European legislations and constraints** (REACH) on WIRE Düsseldorf trade show.

In the scope of its advanced solution, CONDAT will exhibit **the first environmentally friendly alternative to zinc phosphate coatings for cold heading** with its VICAFIL® & EXTRUGLISS® product lines.



Hall 10 stand D56

AGENTS
DISTRIBUTORS

- **CONDAT** products are now available in **Colombia** through its distributor **CONI** (consumibles industriales). Local stock and technical support will bring better service to CONDAT customers.
- **QUALITEX** will represent VICAFIL product range in **Mexico** as local distributor to complete its distributor network set up with **NEUE GESSELLSCHAFT**.

SUBSIDIARIES

CONDAT DO BRASIL is proud to announce that it has obtained the **ISO 9001** certification. This will enable us to supply products with high quality standard directly into the South America market.

PRODUCT SPOT LIGHT

NEW

STEELSKIN® range *ENCOMPASSES* a UNIQUE dry lubricant technology called "PELLET", a **dust free lubricant range** which provides one of the **lowest soap consumption** available on the market.



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NEXT EDITION IN JUNE 2008