

# WIRE DRAWING LUBRICANTS NEWSLETTER

TECHNICAL INFORMATION AND NEWS FROM CONDAT



DECEMBER 2009



## EDITORIAL

Dear customer,

*In these difficult times, CONDAT affirms more than ever its worldwide leading position in the wire drawing business. In fact with large R&D resources, it is the unique supplier that can develop quickly new products suited to your needs in terms of cost savings (lower consumption), hygiene and security constraints.*

*Our main focus is to provide the industry with eco-friendly products, complying with the latest legislation adopting an ecological behaviour for the longevity of our profession. Products such as low or boron free powders (non reactive coating or dry lubricants), dust free lubricant technology for soaps (Pellets), renewable raw material for oils (natural origin), and formaldehyde free soluble oils (biocide) are a few of the projects that we have been recently working on.*

Nathalie Vidal  
Communication Manager

## SHOW

### 2009 BANGKOK

CONDAT was present during the **Wire Bangkok** exhibition held from the 13 to 15<sup>th</sup> of October. Even if the number of exhibitors was lower than the previous show, the attendance showed that the Asian economy is recovering faster than others.

### SPECIALIZED WEB SITES

CONDAT has reinforced its presence through specialized wire drawing web sites. After **wireworld.net**, we have now a virtual stand on **wiredrawing.net** where you can find information about us and our products.



### PRODUCT : TS7853

**TS 7853** has been successfully launched on the market to offer an alternative for carbon steel wire precoating complying with the latest low borax legislation. Working on both in line and batch applications, this product provides an adherent and even coating.

### PRODUCT : SUMAC3

**VICAFIL SUMAC** is the most used and popular product worldwide as this sodium soap is very versatile with superior performance. CONDAT has launched an advanced replacement called **SUMAC 3**. This product has been designed to comply with the latest legislation whilst maintaining its capability to draw high carbon or stainless steel wires at the highest speed. This product can replace the previous SUMAC 2 version and provides an even a stronger lubricant film layer enabling the reduction of wire breakages and die consumption. **SUMAC 3** is available in ground or beaded versions. The SUMAC 2 version remains available and will still be manufactured after 2010 in both the U.S and Brazil factories.

## 30° ATP : LOW BORAX

### NEW

The Environment aspect is now strongly present in different legislation worldwide. The European Community has taken several steps to further put pressure on chemical companies. Under **REACH** program, **30° ATP** (low borax usage), **GHS** (Global harmonisation labels) or **SEVESO** constraints, the need to comply with these legislations is excessively strong. From 09/2008 until today, the 30° ATP project has required CONDAT to dedicate around **2 500** hours of R&D and it is not yet completed. Our ARP (Authorization Regulation Product) department which is in charge of following the changes in legislation has grown from 1 person in 2005 to 4 in 2009 to fulfil the different evolution of lubricants manufactured by Condat.

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