

WIRE DRAWING LUBRICANTS NEWSLETTER

TECHNICAL INFORMATION AND NEWS FROM CONDAT



OCTOBER 2008

SHANGHAI

EDITORIAL

Dear customer,

2008 has probably been one of the toughest years that our industry has faced. Raw material supply have been unpredictable, new regulations on chemistry, labels and packaging are re-modelling product offers, lack of materials such as rod wire or chemicals substances have reached their highest price. The current financial crisis will continue to affect all our businesses for some time. However, what is seen by others as a threat is perceived by Condat as an opportunity, because the choices that we made in the past prepared us for such changes. Following a set of strategies, remaining a human size company, financially independent, ensuring business continuity, will enable Condat to get through the difficult challenges that we are facing with serenity.

Patrick Richaud
Wire Drawing Business Unit Manager

EXHIBITIONS



CONDAT displayed a full range of lubricants and precoatings for ferrous and non ferrous applications in Shanghai Wire & Tube Exhibition under IWCEA French Pavilion.

It has been a good opportunity to introduce some new developments to the Asian Market such as our Pellets Technology and our Boron free products to comply with the latest regulation.

CONDAT will be present at :

- The International Technical Conference, **ITC** held in Monterrey, Mexico from 20th to 22nd of October.
- **Mumbai Wire & Tube** exhibition in India from the 20th to 22nd of November.

NEW

REGULATION : 30° ATP

The **30° Adaptation at Technical Progress** related to classification, labelling and packaging of dangerous substances was published on the 15th September 2008 under the directive **2008/58/CE**. Application will be effective **June the 1st, 2009**. Product containing more than 5,5% of boric acid or 6,5% of Tetraborate disodium pentahydrate will have to be specifically labelled with a skull and crossbones (T60-61). Product ranges concerned are non reactive precoatings and dry powder lubricants. Product replacements such as boron free are available upon request.

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- CONDAT** is proud to announce a new partnership with **LBU TECH** in **UKRAINE** who will represent our product ranges in the Wire drawing field for ferrous and non ferrous applications.

MSDS

Starting 06th October all **MSDS**, will comply with the new **REACH** regulation, **1907/2006 article 31**. This information was been relayed to all of our customers.



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